
































	First Name	Last Name	Title	Company	City/State	Email	Preferred Phone	HD CV HDMA Members Product Lines Represented	Territories Covered	Total Reps (if avail)
	Hank	Meira	President	American Sales Technology	Palm City, FL	hank@astrep.com	(813)382-9287	Deflecto, LLC; Horton; Velvac; Whelen Engineering	FL; Dominican Republic; Puerto Rico	3
	Robert	Atkinson	President	Atkinson Sales Company, Inc.	Denver, CO	batkinson@atkinsonsales.com	(303)761-1898	Bee Line; pewag, Inc.; Phillips Industries; The Timken Company; Velvac	AZ; CO; ID; MT; ND; NM; NV; El Paso, TX; SD; UT; WY	6
	Stephen	Joyce	President	Automotive Industrial Associates, LLC	Framingham, MA	steve@joycesales.com	(781)789-6213	East Coast Brake Rebuilders; Heavy Duty Lighting; Heavy Duty Manufacturing; Stoneridge	CT; MA; ME; NH; NJ; NY; PA; RI; VT	2
	Christopher	Cherry	President	Cherry Sales Associates	LaGrange, GA	chris@cherrysales.net	(706) 884-4504	Horton; Velvac	AL; GA; MS; NC; SC; TN; VA	6
	Tim	Cherry	Vice President	Cherry Sales Associates	LaGrange, GA	tim@cherrysales.net	(706) 884-4504	Horton; Velvac	AL; GA; MS; NC; SC; TN; VA	6
	Kyle	Jones	President	Cree & Cree, Inc.	Dallas, TX	kjones@ccisales.com	(214)363-6577 EXT 102	Fleet Engineers; Heavy Duty Manufacturing; Littelfuse; Norma- Pa. (BREEZE); Rochling		13
	Will	Nees	President	Cree & Cree, Inc.	Dallas, TX	wnees@ccisales.com	(817)485-1252	Fleet Engineers; Heavy Duty Manufacturing; Littelfuse; Norma- Pa. (BREEZE); Rochling		13
	Emil	Ferraris	President	Emil Ferraris Company	Bartlett, TN	efcompany@aol.com	(901)377-2182	Permatex-ACE	AL; PAN, FL; GA; KY; LA; MS; NC; SC TN; WV; VA;	2

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	Ken	Cobb		Enders and Associates, Inc.	Portland, OR	kcobb@teamenders.com	(360)274-3179	OEM and T1 Manufacturer Focused lines include American Forge and Foundry, Inc.; Flexfab, Inc.; Gabriel Ride Control; Velvac	AK; AZ; CA; ID; MT; NV; OR; WA; HI; Western Canada/OE; NAFTA Region	10
	Don	Gritzmacher	President	Enders and Associates, Inc.	Portland, OR	dgritzmacher@teamenders.com	(503)735-0115	OEM and T1 Manufacturer Focused lines include American Forge and Foundry, Inc.; Flexfab, Inc.; Gabriel Ride Control; Velvac Inc	AK; AZ; CA; HI; ID; MT; NV; OR; WA; Western Canada/OE; NAFTA Region	10
	Michael	Farrell	President	Farrell Company, Div. of N.A. Williams	Atlanta, GA	mfarrell@nawilliams.com	(770)433-2282	Horton, Radiator Speciality, Others not disclosed	AL; AR; GA; FL; IA; IL; KA; LA; MO; MS; NC; NE; OK; SC; TN; TX; VA	16
	John	Weir	Owner	H and W Marketing, Inc.	Dover, DE	weirhwmkg@aol.com	(610) 304-3825	Bee Line Company; Heavy Duty Manufacturing; Norma Group; Rochling Engineering Plastics	CT; DE; MA; ME; MD; NH; NJ; NY; W. PA; RI; VA; VT; WV	2
	Stephen	Grace	Vice President	Heavy Duty Marketing	Allan, TX	sgrace@heavydutymarketing.com	(972)679-2590	Cargo Control; Globetech; Grand Rock Company; Horton; The Timken Company; ZF Group	AR; IA; KS; LA; MO NE; OK; TX	10
	Pat	O'Connell	President	J.J. O'Connell Company, Inc.	Richardson, TX	patoc@jjoconnell.com	(972)233-9996	American Forge & Foundry; Deflecto, LLC; Gent-L-Keen; Federal Signal; Gabriel; Velvac; A{ Emissions	AR; CO; LA; NM; OK; TX; WY	9
	Thomas	Kitchin	President	Kitchin & Sons, Inc.	Richmond, IN	tomk@kitchinsons.com	(765) 962-9565	Deflecto, LLC; Five Star Manufacturing; Heavy Duty Manufacturing; The Timken Company; Velvac	IL; IN; KY; MI; MN; ND; OH; W. PA; SD; WI; WV	13
	Joe	Figueroa	President	Latin America Sales Co., Inc. (LASCO)	Boston, MA	jfigueroa@lascotruckparts.com	(978) 774-4223	Dayton Parts; Dorman; Kit Masters; Marathon Brakes; Reflexite; Rochling; SKF Hyatt Bearing Division; Velvac	Central America; Mexico; South America and Caribbean countries	5



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	Troy	Burgon	President	Mid-States Heavy Duty Representation	Kansas City, MO	tburgon@midstateshd.com	(816)223-8882	Aeropro; Deflecto, LLC; Gabriel Ride Control; Velvac	IA; KS; MO; NE	3
	Paul	Birkenstock	President	Newmarket Sales Inc.	West Hempstead, NY	paulbirkenstock@newmarketsales.com	(516)292-9800	Peterson; Gabriel Ride Control; RSC.; Stoneridge; Orscheln	CT; DE; MA; MD; ME; NH; NJ; NY; PA; RI; VA; VT	6
	John	Rice	President	NorthPro Representatives, Inc.	Waconia, MN	john@northproreps.com	(816) 419-4878	American Forge & Foundry; ASL; Five Star Mfg.; Peterson	IA; IL; KS; MN; MO; ND; NE; SD; WI	5
	John	Adami	Principal	Northwest Heavy Duty, Inc.	Bellevue, WA	john@nwheavyduty.com	(425)633-4309	Index Sensors; OEM Focused Agency; Orscheln; Rostra; Vehicle Safety Manufacturing	PACCAR, DTNA Corporate, Technical and Manufacturing Locations North America	2
	Bill	Hoeynck		Peterson Sales Company	Ballwin, MO	hoeyncks@aol.com	(314)378-1646	East Penn Manufacturing; Five Star Manufacturing; Flexfab; Mahle Service Solutions; Recochem; Undercar Express	IA; S. IL; KS; MO; NE	4
	Doug	Lashley	President	R.P. Schumann & Associates	Perkasie, PA	doug@rpsheavyduty.com	(215)258-1032		CT; DE; MD; NC; NJ; Metro NY; PA; SC; VA; WV	6
	Lawrence	Rosenthal	President	Rosenthal Fleet Parts Sales, Inc.	East Hills, NY	lrfleet@optonline.net	(516)621-4141	Bergstrom Kaiser; Grand Rock Company; Reyco Suspension; Torque Parts; Vehicle Safety Manufacturing	Metro NY; Northern NJ	1
	Mike	Mowchan	Vice President	Sherman-Pearson Company	Cleveland, OH	mike.mowchan@att.net	(216) 272-9584	Cargo Control USA; Gabriel Ride Control; Hella, Inc.; Peterson Manufacturing; Phillips and Temro; Vanair (Goodall) Manufacturing	IL; IN; KY; MI; OH; PA; WI; WV	6



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	John	Stojak	President	Sherman-Pearson Company	Cleveland, OH	jstojak@shermanpearson.com	(216) 464-3094	Cargo Control USA; Gabriel Ride Control; Hella, Inc.; Peterson Manufacturing; Phillips and Temro; Vanair (Goodall) Manufacturing	IL; IN; KY; MI; OH; PA; WI; WV	6
	Karen	Gunther	President	Southeast Heavy Duty Sales, Inc.	Jupiter, FL	kareng@southeastheavyduty.com	(561)972-7020	Cargo Control; Grand Rock; Littelfuse; Kitmasters	FL, PR, DR	6
	Ken	Coulter	President	Specialty Sales & Marketing	Mississauga, Ontario, Canada	ken.coulter@specialtysales.ca	(905)816-0011	Crowne Group; Flexfab; Grote; MGM Brake; SKF Bearings and Seals; Spectra Premium; Wilson-BBB Industries	CANADA	16
	Pat	Sheffer	President	The Kayes Co., Inc.	Lewis Center, OH	patsheffer@thekayesco.com	(614)481-8811	American Forge & Foundry; Baldwin Filters	IN; KY; MI; OH; PA; WV	6
	Tim	Myers	President	TIMCO Sales Inc.	Columbia, TN	tim@timcohd.com	(440)725-9531	Commercial Vehicle Group	IN, KY, MI, OH, W. PA, WV	5
	Bob	Shimp	Principal	William Shimp Sales Inc.	Cary, IL	bob.shimp@shimpsales.com	(612)812-7559	American Chrome; Horton Holding, Inc.; ZF Sachs	IL; MI; MN; ND; SD; UP; WI	3
	Bill	Shimp	Principal	William Shimp Sales Inc.	Cary, IL	bill.shimp@shimpsales.com	(815)788-8469	American Chrome; Horton Holding, Inc.; ZF Sachs	IL; MI; MN; ND; SD; UP; WI	3